



Insurance Claims: A Comprehensive Guide

By Barry Zalma

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Insurance contracts and clauses are specific in nature—but the manner in which insurance claims are pursued and resolved can be remarkably different. Mistakes in handling a claim can undermine the outcome—and ultimate value—of the claim itself.

Insurance Claims: A Comprehensive Guide is a comprehensive 2 volume set resource that enables insurance professionals, producers, underwriters, attorneys, risk managers, and business owners to successfully handle insurance claims from start to finish—employing proven, practical techniques and best practices every step of the way.

The Comprehensive Reference for Handling All Insurance Claims

Written by nationally-renowned insurance coverage expert Barry Zalma, an insurance coverage attorney, consultant, and expert witness, ***Insurance Claims: A Comprehensive Guide*** provides in-depth explanations, analysis, examples, and detailed discussion of:

- Property insurance claims
- Third-party liability claims
- Casualty claims
- Fraud

Insurance Claims: A Comprehensive Guide delivers comprehensive—yet comprehensible—coverage of every key topic, including:

- Bad faith
- Conditions, warranties, and exclusions
- Declaring a policy void
- Duties of insured and insurer
- Evaluation and settlement
- Identifying insurance fraud
- Investigation
- Kinds of insurance policies
- Other insurance clauses
- Preparing a case for trial
- Processing a claim
- Responses to fraud
- Subrogation and salvage

- Underwriting

This vital resource is filled with checklists, sample procedures, sample insurance policy forms, form letters, tables, and references to model statutes, state statutes, administrative regulations, and requirements of insurance departments nationwide.

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Brad Sharpe:

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